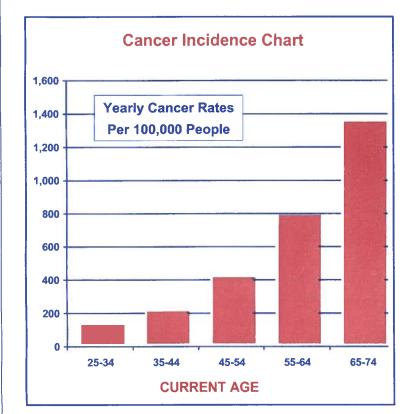
### THE AMERICAN CANCER SOCIETY SAYS...



## Cancer Can Strike Anyone...

 Over 1.3 million Americans will be diagnosed with internal cancer this year

#### Women

- 1 in 3 will get cancer in their lifetime
- 1 in 8 are diagnosed with breast cancer
- Leading cause of death ages 25-74

#### Men

- 1 in 2 will get cancer in their lifetime
- 1 in 5 are diagnosed with prostate cancer
- Second leading cause of death

Source: American Cancer Society Facts & Figures—1997

Family Heritage is part of the Southwestern/Great American Group of Companies—serving American Families since 1868.

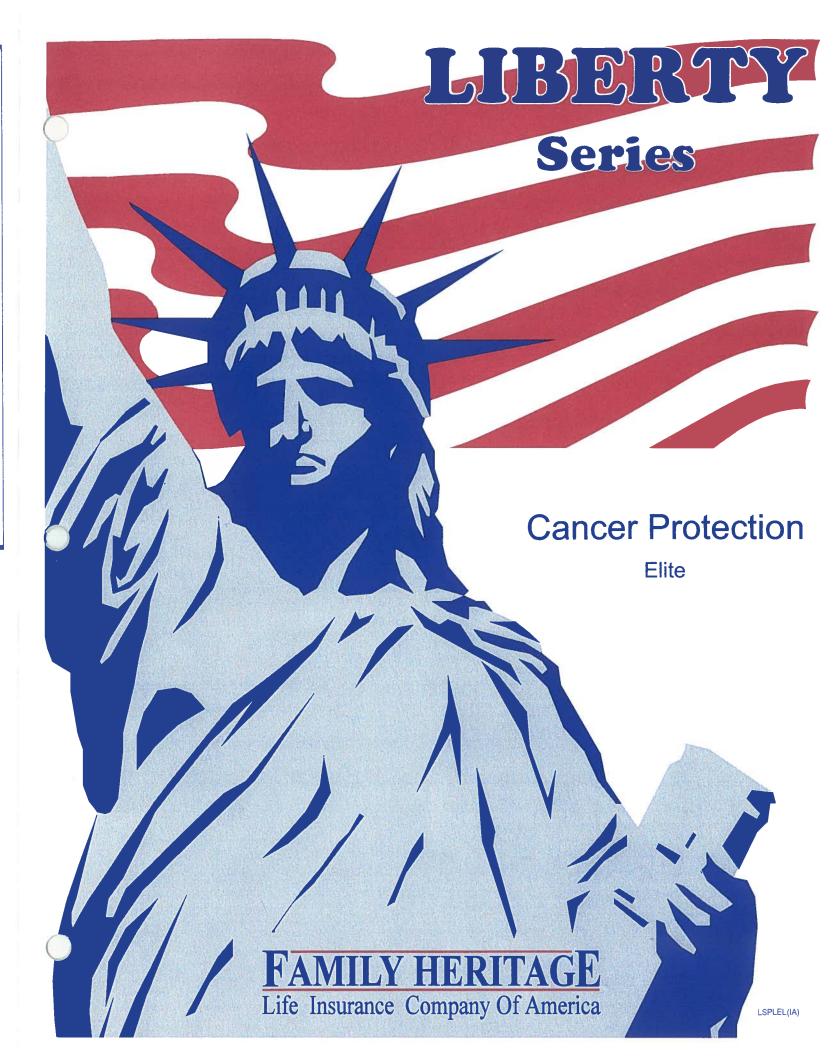
Family Heritage has NEVER RAISED A RATE on an existing policy!

This brochure is not the insurance contract. The policy explains in detail the rights and obligations of both Family Heritage and the insured. It is important to read your policy carefully.

The benefits described in this brochure are contained in policy series CA3-97IA



P.O. Box 31420 Cleveland, Ohio 44131-0420 (216) 520-2800



#### **POLICY ADVANTAGES**

- Your benefits are paid **DIRECTLY TO YOU**, unless you instruct us otherwise.
- Your benefits are paid **IN ADDITION** to any other insurance you have.
- Your coverage is GUARANTEED RENEWABLE for life—only you can cancel.
- Your benefits are **NEVER REDUCED**.
- Your premium DOES NOT INCREASE with age.
- You **CANNOT BE SINGLED OUT** for a rate increase.

  Your rates can be increased only if they are increased for all plans of this kind in your state.

#### FIRST OCCURRENCE BENEFITS

PREFERRED		ELITE
Paid o	one time per insured upon the confirmed diag	gnosis of
\$1,500	FIRST OCCURRENCE — internal cancer	\$2,250
\$500	BREAST CANCER — an additional	\$750
\$500	PROSTATE CANCER — an additional	\$750
Fii	st Occurrence Benefits are not paid for skin	cancer.

	INPATIENT BENEFITS	
PREFERRED		ELITE
	HOSPITAL BENEFITS • No Lifetime Limits	
\$300	For each day of Hospital Confinement for the first 69 days	\$450
\$100	For each day you are provided a Private Nurse	\$150
\$200	For each trip by Ambulance (two trips per confinement; includes air ambula	\$ <b>300</b> nce)
	EXTENDED STAY BENEFIT • No Lifetime Limits	
\$600	For each day following the the 69th day of confinement	\$900
\$18,600	A monthly benefit	\$27,900

This benefit replaces all other benefits after the 69th day

INPA	TIENT OR OUTPATIENT BENE	FITS
PREFERRED		ELITE
	SURGICAL BENEFITS • No Lifetime Limits	
UP TO <b>\$6,000</b>	For each operation based on the schedule in your plan (unlimited operations)	UP TO \$ <b>9,000</b>
UP TO \$1,200	For Anesthesia we will pay 20% of the amount paid for your covered surgery	UP TO \$1,800
	BLOOD AND PLASMA BENEFIT • No Lifetime Limits	
\$50	Per unit of whole blood, plasma, red cells, packed cells or platelets	\$75
	PROSTHESIS BENEFIT • Lifetime maximum per insured p	person
\$1,000	For Prosthetic devices (includes external devices)	\$1,500
	CANCER TREATMENT BENEFIT • No Lifetime Limits	
\$150	For each day you receive inpatient or outpatient treatment • Radiation	\$225
	Chemotherapy	
	<ul> <li>Radium and Cesium Implants</li> </ul>	
	Cobalt	
	FDA Approved, New or	
	Experimental Treatment	
	BONE MARROW TRANSPLANT BENEFIT	
\$6,000	Paid one time per insured for a bone marrow transplant from another person for the treatment of leukemia	00

#### SECURITY - TODAY AND TOMORROW

PREI INEI	)	ELITE
	TRANSPORTATION BENEFITS • No Lifetime Limits	
	When you travel over 80 miles from home for treatment, we will pay	
\$400	For each one-way trip by plane, train, or bus	\$600
\$40	Each trip by personal auto	\$60
	FAMILY MEMBER TRANSPORTATION • No Lifetime Lin	mits
	For one member of your immediate family when you are hospital confined over 80 miles from home for treatment, we will pay	
\$400	For each one-way trip by plane, train, or bus (two one-way trips per confinement)	\$600
	If a child is hospital confined, we will pay this benefit for <b>both</b> parents	
\$40	Each trip by personal auto	\$60
pa	(Family Member Transportation by auto will not be aid if it is already paid under the Transportation Benef	fit)
	FAMILY MEMBER LODGING • No Lifetime Limits	
\$50	For each day that one member of your immediate family requires lodging while you are confined to a hospital more than 80 miles from your home, we will pay	\$75
	(maximum of 60 days per confinement)	

	PROTECTION BENEFITS	
PREFERRED		ELITE
	EARLY DETECTION BENEFIT • No Lifetime Limits	
\$40	One Test annually per insured person • Mammography	\$60
	<ul> <li>Flexible Sigmoidoscopy</li> </ul>	
	Pap Smear	
	Hemocult Test	
	<ul> <li>PSA Test (prostate screening test)</li> </ul>	
	HOSPICE SERVICE BENEFIT	
\$100	For each of the first 60 days of Hospice Service	\$150
\$50	For each of the next 120 days	\$75

FAMILY HERITAGE TAKES GREAT PROTECTION ONE STEP FURTHER			
PREFERRED		ELITE	
	FIRST OCCURRENCE PLUS		
\$400	Each policy anniversary date we will add to your First Occurrence Benefit	\$600	
	MAXIMUM		
\$8,000	This benefit will continue each year for the next 20 years up to a lifetime maximum benefit of	\$12,000	

#### **ADDITIONAL POLICY INFORMATION**

- Family plans cover you, your spouse, newborns from birth, and unmarried, dependent children to age 25.
- Children can convert to their own plan without evidence of insurability.
- Covers cancer first diagnosed 30 days after the effective date of your plan.
- Covers all types of cancer.

#### LIMITATIONS AND EXCLUSIONS

- Persons with a history of cancer prior to the coverage effective date or within 30 days thereafter will not be covered.
- Persons previously diagnosed with an elevated PSA (Prostate-Specific Antigen) Test result will not be covered for prostate cancer r its metastasis.
- Persons with a history of non-melanoma skin cancer are covered for all types of cancer except skin cancer. Persons with a history of any melanoma cancer will not be covered.
- This policy provides coverage only for loss resulting from definitive cancer treatment.

IAPL(EL)



# Protection for Intensive Care and Accidental Death & Dismemberment

- Your benefits are paid **DIRECTLY TO YOU**, unless you instruct us otherwise.
- Your benefits are paid IN ADDITION to any other insurance you have.
- Your coverage is **GUARANTEED RENEWABLE** for life—only you can cancel.
- Your benefits BEGIN IMMEDIATELY on your effective date.

The benefits described in this brochure are contained in policy series CA3-97IA



P:O. Box 31420 Cleveland, Ohio 44131-0420 (216) 520-2800

#### **INTENSIVE CARE PLAN**

STANDARD PREFERRED

#### **INTENSIVE CARE BENEFIT • No Lifetime Limits**

For each day of confinement to an Intensive Care Unit\* for any reason, we will pay...

	You or your spouse  Maximum benefit per confinement	\$500 \$15,000
1	Your covered children Maximum benefit per confinement	\$250 \$7,500

\*Defined as providing the <u>highest level</u> of medical care for patients who are physically, critically ill or injured.

#### DOUBLE BENEFIT . No Lifetime Limits

The ICU Confinement Benefit doubles if the confinement is a result of an auto, truck, bus, plane, or train accident

1.1	You or your spouse  Maximum benefit per confinement	\$1,000 \$30,000
\$250 \$7,500	Your covered children Maximum benefit per confinement	\$500 \$15,000

#### **AMBULANCE BENEFITS • No Lifetime Limits**

\$100	For Ambulance transportation we will pay	\$200
	per confinement	

\$500 For Air Ambulance transportation we will pay per confinement . . . \$1,000

Covers up to 30 days per confinement. Readmission 30 days after discharge begins a new confinement period.

# ACCIDENTAL DEATH AND DISMEMBERMENT

- Accidents this year will cause over 20 million disabling injuries and will be the fifth largest cause of death.
- Motor vehicle accidents alone cause over 2.6 million disabling injuries and over 43,000 deaths.
- The economic impact of these accidents will exceed
   \$400 billion this year. This is about \$4,500 per household.

Source: National Safety Council Accident Facts-1997 Edition

#### **DISMEMBERMENT BENEFITS**

If injured in an accident and the injury causes loss of hand, foot, or sight within 90 days of the accident, we will pay...

PREFERRED PLAN	<u>Y0U</u>	YOUR SPOUSE	YOUR CHILD
Single Loss	\$1,000	\$1,000	\$200
Double Loss	\$2,000	\$2,000	\$400
STANDARD PLAN			
Single Loss	\$500	<b>\$500</b>	\$100
Double Loss	\$1,000	\$1,000	\$200

#### **ACCIDENTAL DEATH BENEFIT**

If you are in an accident and the injury causes death within 90 days of the accident, we will pay...

PREFERRED PLAN	<u>Y0U</u>	<u>YOUR SPOUSE</u>	YOUR CHILD
	\$ <b>5,000</b>	<b>\$5,000</b>	\$1,000
STANDARD PLAN	\$2,500	\$2,500	\$500

We will pay the Death Benefit, less any amount paid under the Dismemberment Benefit resulting from the same loss.

#### **Intensive Care Limitations and Exclusions Only**

Persons over age 74 receive 50% of the ICU Confinement Benefit

Persons with a pre-existing heart condition:

- will not be paid ICU Benefits for a heart-related confinement
- will be paid benefits for up to 7 days of ICU confinement not related to a heart condition

This plan does not cover confinements:

- in units such as progressive care, intermediate care or step-down
- during the 12 months after your effective date for any condition diagnosed within 12 months prior to your effective date

#### Intensive Care and AD&D Limitations and Exclusions

This plan does not cover confinements or losses resulting from:

- a self-inflicted injury or suicide attempt
- · a confinement or loss which began before your effective date
- · involvement in an illegal act or job
- being legally intoxicated or under the influence of any narcotic or other illegal substance, unless taken according to a physician's direction