

## Calling Clients with Final Notices

Hi \_\_\_\_\_! This is \_\_\_\_\_ with Globe Life - Family Heritage Division. How are you?! Great! I'm not sure if my name rings a bell or Globe Life - FHD, but you actually have a refundable [\(Cancer/Accident/Heart Plan\)](#) and I noticed that you have a final notice on the policy. I didn't want you to lose your coverage because it is coverage if you need it and a long term savings account if you don't. Right now you actually have [\(Equity\)](#) dollars saved up in that account - pretty cool right?! Did you see the invoice in the mail? Did you recently move? I know sometimes it can be mistaken for junk mail too!

(Listen)

Great, well let's take care of that today. Here are a couple of options to make a payment on the policy.

### Payment Options:

- Check through the mail.
- Credit Card - three way call FHD Customer Service.