

TRAINEE INFORMATION:

2024 FIELD TRAINING FORM Please fill out this form in its entirety

TRAINER INFORMATION:

NAME:						NAME:		
AGENT #:					AGENT #:			
RESIDENT LICENSE STATE:					RESIDENT LICENSE STATE:			
new ager clients by the initial One trae each of The \$2,5	nt for a full week y systematically I training week ainer is exp ther, and ea OO NAP minim Policies writte Policies writte Policies the ne d trainer form	ek. The training of following the can be either of ected to train ach be paid um must be ach on on the new and on another ach agent pays it should be training.	is expected to Globe Life Fam of the first two ain ONE Sall. complished wit gent, their spot gent, their spot for.	be in accordarily Heritage Divweeks the new es Profession hout counting use or children, ase or children, actronically via	nce with ABM be vision cycle of se Sales Professional in a we any of the premand, and,	est practices and elling and the property of t	and normal overrided demonstrate the arinciples taught the iness. The two agents in the iness i	acquisition of rein. In that spirit,
SALES ACADEMY WEEK Monday: FIELD TRAINING WEEK Monday:					AGENCY OWNER: FORM COMPLETED BY:			
DAY	SELLING	CALLS MADE BY		DEMOS	MADE BY	•		COMMENTS
	HOURS	TRAINER	TRAINEE	TRAINER	TRAINEE	TRAINER	TRAINEE	_
MON						/	/	
TUE						/	/	
WED						/	/	
THU						/	/	
FRI						/	/	
SAT						/	/	
SUN						/	/	
TOTAL						/	/	
MON	8.5	4	2	2	1	1/\$	980 1/\$98	80

- Agency Builders will be paid once they train a new Sales Professional in their initial training Week (definition below) in accordance with ABM training standards, and the new Sales Professional writes a minimum of \$2,500 NAP in either of their first 2 weeks.
- The Agency Builder will complete a Field Training Form signed by both the AB and the trainee. The AB will submit the form to their Agency Owner (AO) for approval. Once approved, the AO will submit the form to Globe Life Family Heritage Division for inspection and approval. The completed Form must be emailed to FTF@Globe.life by the Agency Owner

Trainer Signature	Trainee Signature